



## If passion were transferable currency, Tom Griffith would never have a worry.

As the President of Merchant Payment Services, Tom Griffith is doing what he loves to do every single day. Is it fitting his clients with the perfect credit card processing system? Certainly, but what really drives Griffith is making people happy.

“Our approach and philosophy to business is that the customer comes first,” says Griffith. “Working with people and helping them to solve their credit processing problems is the core of our business. A satisfied customer is always our goal.”

As a 4 time finalist for the Eclipse Integrity Award from the Better Business Bureau, and now the 2011 Award Winner, Merchant Payment Services always strives to do business with the utmost integrity and character, according to Griffith. It’s clear from his approach to doing business that this is the most important aspect of his company’s philosophy. And part of that is choosing to give back to the community.

“All of my employees are involved in community efforts that are important to them,” he says.

There is a wall of pictures and posters that highlights each employee’s charity or “cause” of choice, illustrating the company’s dedication to supporting the community. It’s this wall

that Griffith spends a good deal of time explaining, obviously proud of his staff and the energies they exert in giving of themselves.

Griffith makes a promise to his clients that they will always receive a return phone call from Merchant Payment Services within 3 hours. This is a promise that clients have tested and Griffith says it has made the difference for long term customers on more than one occasion.

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“If a client is having an issue with their credit processing system, they are having an issue with their business,” he says. “It’s important that they know that they can rely on us to respond in a timely and efficient manner to handle their problem.”

The full line of services that Griffith offers are ATMs, Point of Banking ATM terminals, Check Guarantee Program, Credit Card Equipment, Credit Card Processing, Gift & Loyalty Card Programs and e-Commerce. And aside from these services, Griffith also offers an attractive meeting space for the community.

When Griffith renovated his facility at 1701 Delco Park Drive, he created the Delco Park Meeting Place - a space that the public can rent, according to Griffith at a very affordable rate, and hold meetings, workshops, parties, receptions, etc. The space is equipped with WIFI, full kitchen, handicap accessible bathrooms, audio sound system, white board, podium, projector and other amenities. Griffith says the space has been used by a variety of groups and he hopes that more people will see it as an alternative for their meetings or gatherings.

For information about Merchant Payment Services call Tom Griffith at 937-256-3244 ext.303 or visit [www.merchantpaymentservices.com](http://www.merchantpaymentservices.com). For information about the Delco Park Meeting Place, call 937-630-3790 or visit [www.delcoparkmeetingplace.com](http://www.delcoparkmeetingplace.com)

*Congratulations to Merchant Payment Services as the 2011 Eclipse Integrity Award Winner!*




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