

# Dayton Daily News

## Merchant Payment Services Wins the BBB Eclipse Integrity Award!

In today's fast-paced world, many businesses operate pursuing short-term gain – not Merchant Payment Services. From its start, the company has focused on being a different kind of merchant service provider. Its team members want merchants to know the company is here for the long haul, restoring honesty and integrity back into its industry locally. The team's serious about delivering extraordinary service and doing business with impeccable integrity to build customer confidence to the highest possible level.

Tom Griffith says, "At our core is the desire to do what is right for our customers and each other. Conducting business with honesty and integrity means the relationship we have with our customers goes far beyond the sale... We believe that taking the high moral ground of doing business with honesty and integrity is the right way to do business."

Family...it's another driving force at Merchant Payment Services. Team members take time to personally care about one another and their customers' needs as they arise. Like family members, they want to see each other and customers succeed in everything they do.

The Merchant Payment Services team grasps doing business with integrity means caring about the customer, more than the almighty dollar, which in the end can result in customers spending more money. Plus, it helps grow the business. Much of the company's business today comes from second and third generation referrals. And, it's experienced some of the highest account retention in the industry.

"Givers Gain" is one of the company's core principles. In 2011, Merchant Payment Services donated over 500 man hours and \$10,000 to community organizations, such as Big Brothers Big Sisters of Dayton, Dayton Public Schools, Job Seekers Program, Smile Train, The Cleft Student Outreach, Project Impact, Toys For Tots, Goodwill Easter Seals, the American Red Cross and Habitat for Humanity.



MERCHANTPAYMENTSERVICES